



**Astley Gilbert**  
INTELLIGENT IMAGING

**NC PESTILL**  
Limited

## **NEWS RELEASE**

**For Immediate Release**

**March 11, 2010**

### **ASTLEY GILBERT JOINS FORCES WITH N.C. PESTILL**

***Astley Gilbert expands into south western Ontario through new business venture***

GUELPH, KITCHENER, WATERLOO, TORONTO – Astley Gilbert Limited (AG), **Canada's largest reprographics provider**, has just joined forces with N.C. Pestill, a large print solutions provider in south western Ontario. The new partnership will give AG the competitive advantage of reaching customers in all of southern Ontario.

Founded in early 1970, Astley Gilbert Limited has grown from a small company serving the on-demand document needs of the construction industry. For the last two decades Wayne Wilbur, President & CEO of Astley Gilbert, has helped to shape the company into what it is today. AG has the highest market share in Canada for reprographic services, as well as, a strong and growing position for digital and offset print solutions offering high-end brochures, variable data printing, photo books and large format graphic displays, including outdoor signage.

“Our product and service diversity will continue to expand in both value-added print solutions as well as non-print services”, says Wilbur. “With multiple production facilities, over 50 radio-dispatched customer service vehicles in the GTA and global delivery capabilities Astley Gilbert has become today’s foremost leader in delivering on-demand solutions, on paper and online”.

AG expanded its presence by adding more production plants, more equipment and more expertise, all of which are supported by strong operational capabilities and a company-wide culture that focuses on customer satisfaction and doing whatever it takes to meet their needs.

N.C. Pestill Limited began operations in 1967 and has upgraded technology dramatically to keep up with the ever changing demands of the print industry. With Dan Pestill and the NCP crew on board, AG is eager to take on new markets within the south western Ontario region, with locations now in Guelph, Kitchener and Waterloo. “This will be beneficial for our clients, staff, and partners” says Pestill “we are excited to join Astley Gilbert and becoming the largest reprographic provider in Canada, delivering more products and services to our existing customers and prospects”. “Our grand format solutions bring AG’s large format to a new level and our combined direct to substrate printing and reprographic print services increases capacity”.

With the two powerhouse printing companies now covering all of southern Ontario, along with partners around the world, we are able to produce documents on demand at alarming rates and reach destinations faster than ever. AG embraces the new opportunities and challenges, and is poised for a profitable future, full of exceptional imaging opportunities.

For more information:

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